

A Good Career

When you join the Goodmans team, you become an integral part of our success and we become partners in your journey. In exchange for your good work, commitment and positive attitude, we provide the tools and support you need to excel in your position and advance your career. And when you're ready for a new challenge, we'll help you find the right position.

While you ultimately set the direction of your career—and get out of it what you put in—we're delighted to help you get there.

For inspiration along the way, we've compiled the following stories about the career journeys some of our team members have taken through Goodmans and our sister companies, G2 and Coherent Structures.



Visit our Web site at
www.goodmans.info
for more information regarding
A Good Career

PHOENIX

Phoenix Flagship Showroom
1400 E. Indian School Road
Phoenix, Arizona 85014
602-263-1110
Mon. - Fri., 8 a.m.- 5 p.m. and by appointment

PHOENIX

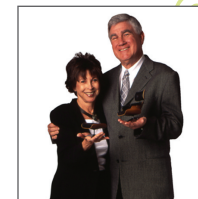
G2 Office Furniture Market
841 E. Jefferson
Phoenix, Arizona 85034
602-254-6474
Mon. - Fri., 9 a.m. - 6 p.m.

TUCSON

Tucson Showroom
3925 N. Business Center Drive
Tucson, Arizona 85705
520-888-1117
Mon. - Fri., 8 a.m.- 5 p.m.

ALBUQUERQUE

Albuquerque Showroom
4860 Pan American Freeway NE
Albuquerque, New Mexico 87109
505-889-0195
Mon. - Fri., 8 a.m. - 5 p.m.



A GOOD CAREER

Whether you think of it as a path to follow, a ladder to climb or a trail to blaze, one thing is certain:

Your career is a journey.

 **Goodmans**
Interior Structures

Jen Scrivner

In June 1997, I saw an ad in the paper for a Sales Associate position at Goodmans and interviewed with Murray. Part of the way through the interview, he told me that he thought I might be better suited for another position and had me drive across town to G2, where I interviewed for and got a position as Customer Service Rep. That was my first lesson in flexibility at Goodmans. Although it wasn't the position I originally interviewed for, I knew it was a position in which I could learn the business and eventually advance. I dove into my job with enthusiasm and an eagerness to learn. Within a year, I had been promoted twice, first to sales associate then to Account Manager. Management

continued to be supportive, helping me gain the skills needed for my next position. In February 2004, I became the General Manager at G2. My advice to others building their own careers within the Goodmans team is don't be afraid to

explore new opportunities and know you'll have the support of management.

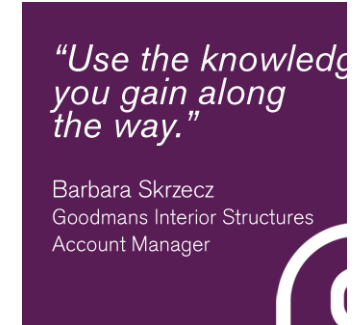
Dave Merrill

I started at Goodmans as a temp before becoming a full-time Service Technician in 1987. After a few months, I knew it was a company where I could advance in my career and that what really interested me was operations and supporting sales. I wrote my manager a letter outlining my goals and the path to get there. Although I am not a natural sales person, I knew first-hand sales experience would help me better understand and support that part of the business. After advancing to Service Center Manager, I accepted a sales position at G2 in 1995. The three subsequent years I spent in sales were the best training I had, providing new tools for the next steps in my career. Over the next few years, I was the Operations Manager at Goodmans, took a Contract Sales position, briefly left the company, returned as the Director of Service Operations for Goodmans, and in early 2005 became the General Manager at Coherent Structures. I took the initiative to chart my career, and Goodmans helped me acquire the tools to fill my toolbox.



Barb Skrzecz

Fresh out of college in 1991, my first job was a six-week design internship with Goodmans. Although it was unpaid, I knew the experience and opportunity to learn would be ample compensation. Following my internship, I was offered a full-time position as a Project Coordinator in the design department and was promoted several months later to Project Manager. I was a careful observer of how my role fit into the company, and my department manager was as an incredible mentor supporting my ideas and guiding me. After serving as a senior designer and design director from 1996-2000, I was as far as I could go in design and was offered a choice of staying where I was, moving to project management or transitioning to sales. I chose sales and have found that my design experience helps me better serve clients because I have the confidence to recommend design solutions I know will work.



More Journeys

Ed Rojo

"Follow a good work ethic and like what you do."

- 1992 – Temp
- 1992 – Installer
- 1993 – Foreman
- 1995 – Project Manager

Heather Dee

"If an area interests you, talk to your manager about it."

- 1999 – Senior Designer
- 2000 – Project Manager
- 2001 – Sr. Project Manager
- 2003 – Director of Project Management and Customer Service Groups

Michael Baldwin

"See an opportunity, grab it. And don't be afraid to ask for what you want."

- 1991 – Temp (unloading trucks)
- 1992 – Installer
- 1994 – Project Coordinator
- 1995 – Project Manager
- 1996 – Safety, Transportation, Equipment and Facility Manager
- 1998 – Systems Administrator

Marilyn Kelly

"Take advantage of all of the opportunities to learn."

- 1984 – Sales Associate
- 1986 – Sales Account Manager

Tracy Peña

"Be a well-rounded employee so you understand all aspects of the business."

- 1988-89 and 1999 – Customer Service Rep.
- 2000 – Sales Associate
- 2003 – Customer Service Manager
- 2005 – Operations Manager

Ethan Johnson

"Keep pushing for the job you want. Once you get it, work hard to be successful."

- 1998 – Installer
- 1998 – Project Manager (Rental Division)
- 1998 – Project Manager (G2)
- 2000 – Account Manager